# **Behavior Questions**

### General

- Please introduce yourself (keep the length in 200 words)
- Walk me through your resume (similar to the introduction, but go over the resume and show highlights)
  - For each of your employment, please include a brief intro to your
     responsibilities, key projects you are involved in, and other highlights
  - For each of your academic project, please include a brief intro to your responsibilities, tools you used, key conclusions you come up with, and the results (highlight your ownership and leadership if there is any).
- What distinguishes you from other 20 people who can do the same tasks that you can
- Tell me how you motivate yourself.
- Describe a project that you are most proud of
- What is your biggest weakness
- What is / are your strengths
- How do you manage your time/Multitasking/multiple deadlines etc.
- Where do you see yourself in 2/5/10 years
- What do you like to do in your leisure time
- Do you read? Tell me a book that you have read recently?
- Why This Company (case by case, consider the reputation, recent news, star product, or any prior networking with its employees)? What do you know about our company and product?
- You noticed a mistake you made on one of your projects that's already been sent to the client. How do you resolve the issue? / Tell me a time you failed in your previous role. Or tell me some regrets in your previous role.

#### **Communication/Interpersonal**

- How do you handle personal conflict?
- Tell us about a time when you used facts and reason to persuade someone to accept your recommendations.
- Describe a situation where you had to negotiate and convince someone to change their view to match yours
- Describe a situation where you had to deal with an irate client and how did you respond.
- Example of how you worked on team and building relationship in a cross-function environment. Preferably in a project setting. Any communication difficulty?

# Leadership

- Name 3 qualities of a leader. Give an example of each quality
- Tell me about a time when you demonstrated leadership
- Review Amazon Leadership Principles and provide a few of your understanding.
  - o https://www.amazon.jobs/en/principles

#### **Experience Specific**

- Why graduate school? What did you do after graduation?
- What do you do at XXX (if you are currently working, or current project)
- What do you enjoy least about your current role/or any academic projects
- What do you enjoy most about what you do now/or any academic projects
- Tell me about a time when you exceeded the expectation
- What is the most challenging project/class/thing that you have done
- Can you explain a time you encountered obstacles in your previous role and what you did to overcome them? Or any mistakes and how did you handle it?

# **Career Path Specific**

- Why do you want to be a(n) XXX (name of the position, such as BA, Actuary, Data Analyst etc.)
- Position related concepts & or a statistics concept (such as Law of Large Number, frequency & severity, IBNR, AB Test etc.)
- Can you please describe a complicated idea to a person who has no tech background?
- Analytical/Data/Programing skills demonstration (give an example)

#### **Skill Specific/Technical Questions**

- Tell me what you can do in Excel/VBA
- How about other Office software (such as Word, Outlook, Publisher, OneNotes, etc.)
- Tell me what you can do in R/Python/SAS
- Tell me what you can do in SQL
- Are you familiar with data visualization, and what kind of such projects you have done/what tools you can use (Power BI, Tableau, or packages in R/Python etc.)
- Tell me about a time when you demonstrate your public speaking skills
- What do you consider when analyzing data and what software do you find most useful in your day to day work
- Tell me how many McDonalds/Gas Stations/Walgreens in this country
- Among all statistics you learned in your classes, tell me that as an actuary/DA/BA, which
  one is the most important and why.
- Tell me your opinion on the impact of COVID-19 to our industry.