

Bruin Mutual Executive Summary

Team 33

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After careful analysis of the provided claim data, we concluded that there were no egregious errors in dates or claim amounts. Claims were always reported before they were resolved, there were few outliers in claim amounts, and no negative values. We then calculated reserves utilizing the paid chain ladder method, reported chain ladder method, expected method, Bornhuetter-Ferguson method, and the Cape Cod method for the personal auto physical damage, personal auto liability, and homeowner's property lines of business in order to determine ultimate losses for each accident year.

Trends in the Data

The data was fairly consistent with a relatively similar number of claims and payments in each year. Overall, personal auto liability claims took the longest to payout with some claims from 2011 still unsettled. Conversely, personal auto physical damage claims were all paid out within 3 years. Throughout all lines of business, 2017 had the highest number of claims and dollars paid out. Additionally, in 2015 in personal auto liability claims, there was a single claim worth over \$4 million, and another claim for \$1.1 million, which were significantly higher than all other claims. These two claims made up approximately 7.5% of all claims for the entire year.

Analysis of Reserving Methods

Each reserving method is accompanied by various benefits and drawbacks. The chain ladder method is one of the oldest, most widely used, and is appropriate with stable patterns of loss development, but it is only accurate when past patterns are assumed to continue into the future. The expected method can be used even when there is a lack of past data, however it requires a minimum level of loss reserves. The Bornhuetter-Ferguson method is exceptional at handling uneven patterns of loss development, especially when data is incurred but not reported. Contrastingly, it is not effective for short-tailed lines of insurance, and will distort results if claim reporting patterns change. The Cape Cod method is reliable because it prevents distortion by unexpected fluctuation at the start of the year, but it requires a high volume of credible reported claims to yield an accurate expected claims estimate.

Ultimate Loss Selections

After calculating the ultimate loss results from accident year 2011 to 2020 for each of the methods, we can compare each method's results to the actual claim data to determine the best reserving method for our situation. Tables 1-3 show the difference from the ultimate loss result from the methods and the actual claim data for each of the three lines of businesses. For each accident year, the best reserving method for that specific year is chosen by first valuing how

close each method's paid data difference is to zero and secondarily how close overall is the reported and paid difference is from zero.

Through this process, we conclude that the paid chain ladder method is the best method overall for each of the lines of the business for a majority of the time period. However, in the homeowners and liability lines of businesses, the expected method served as the best method for 2017 (as well for the total aggregate data shown in Table 4) and the Bornheutter-Ferguson method served as the best method in 2018 of the personal auto physical damage line of business. Nevertheless, the paid chain ladder method held its ground in the total aggregate data in Table 4 where it was the best method in years 2011-2015 and 2018-2020 with the Expected Method as the best method for 2016 and 2017. This follows the pros of the chain ladder method where we have a large volume of claims and generally stable patterns of loss development.

Standardization of a Line of Business

If our team had limited actuarial resources and needed to reduce the amount of time needed to complete the reserve analysis by standardizing the methods used on one line of business, we would standardize using the paid chain ladder method for the personal auto physical damage line of business. Personal auto physical damage's data was very consistent, where each claim was paid out consistently in about three years and had the average claim severity consistent throughout all claims in the line of business. In comparison, due to its large amount of average claim severity and total dollar amount in comparison to the other lines of business, the homeowners line of business should not be standardized so that our team has more control and better specified analysis in a line of business that consumes a majority of the overall loss dollar amount. The liability line of business, on the other hand, should not be standardized since the total dollar amount of loss each year varies significantly with peaks in 2015 of around six million dollars with dips at years such as 2016 of around one million dollars. As shown in Table 3, the paid chain ladder method is the best (or second best) method for the last three years and is spot on with every other method besides Expected for years 2011 to 2017, leading paid chain ladder method as the best method overall for personal auto physical damage.

Excluding Catastrophes

CAT reserving must be done through separate reserving processes since many common loss reserving techniques assume that payment loss patterns can be used to model the future. If included in these models, costly catastrophes would create outliers and disrupt the natural patterns that are being created for commonplace reserve calculations. Thus, unpredictable catastrophes that are not reliant on human behavior must be calculated through separate reserving processes. However, challenges with this distinct reserving process include predicting the likelihood and severity of catastrophic events and facing government regulations that limit reserves for catastrophes. All of these challenges establish a great level of difficulty in producing a proper sum of reserve funds for catastrophic events.

Appendix

Table 1 (Homeowners Ultimate Loss Comparison):

| Year | Paid CL Method | Paid CL Method | Reported CL Method | Reported CL Method | Expected Method | Expected Method | BF Method | BF Method | Cape Cod Method | Cape Cod Method | Best Method |
|------|----------------|----------------|--------------------|---------------------|-----------------|------------------|---------------|---------------------|-----------------|------------------|-------------------------|
| | Reported Data | Paid Data | Reported Data | CL Method Paid Data | Reported Data | Method Paid Data | Reported Data | BF Method Paid Data | Reported Data | Method Paid Data | |
| | Difference | Difference | Difference | Difference | Difference | Difference | Difference | Difference | Difference | Difference | |
| 2011 | 0 | 0 | 0 | 0 | -3,050,708 | -3,050,708 | 0 | 0 | 0 | 0 | Any method but Expected |
| 2012 | -33,774 | 0 | 0 | 33,774 | 419,186 | 452,960 | -16,887 | 16,887 | 0 | 33,774 | Paid CL |
| 2013 | -133,387 | 17,128 | 32,994 | 183,509 | 1,196,385 | 1,346,900 | -49,028 | 101,488 | 34,939 | 185,454 | Paid CL |
| 2014 | 36,416 | 179,043 | 247,386 | 390,014 | 1,537,201 | 1,679,829 | 152,923 | 295,550 | 262,931 | 405,558 | Paid CL |
| 2015 | 293,315 | 682,394 | 813,791 | 1,202,870 | 310,711 | 699,789 | 547,296 | 936,375 | 812,082 | 1,201,161 | Paid CL |
| 2016 | 1,072,024 | 1,649,974 | 1,882,246 | 2,460,196 | 2,180,687 | 2,758,637 | 1,516,246 | 2,094,196 | 1,926,794 | 2,504,744 | Paid CL |
| 2017 | 2,814,697 | 4,252,887 | 4,843,789 | 6,281,978 | 1,346,299 | 2,784,488 | 3,536,060 | 4,974,249 | 4,483,163 | 5,921,352 | Expected |
| 2018 | 1,599,660 | 4,848,902 | 6,122,089 | 9,371,331 | 9,664,451 | 12,913,692 | 4,881,732 | 8,130,974 | 6,877,295 | 10,126,537 | Paid CL |
| 2019 | 2,990,543 | 10,189,383 | 15,615,243 | 22,814,082 | 10,884,868 | 18,083,708 | 9,760,106 | 16,958,946 | 14,105,240 | 21,304,079 | Paid CL |
| 2020 | 2,595,428 | 9,827,453 | 25,497,499 | 32,729,524 | 25,192,138 | 32,424,162 | 20,935,486 | 28,167,510 | 25,650,047 | 32,882,071 | Paid CL |

Table 2 (Liability Ultimate Loss Comparison):

| Year | Paid CL Method | Paid CL Method | Reported CL Method | Reported CL Method | Expected Method | Expected Method | BF Method | BF Method | Cape Cod Method | Cape Cod Method | Best Method |
|------|----------------|----------------|--------------------|---------------------|-----------------|------------------|---------------|---------------------|-----------------|------------------|-------------|
| | Reported Data | Paid Data | Reported Data | CL Method Paid Data | Reported Data | Method Paid Data | Reported Data | BF Method Paid Data | Reported Data | Method Paid Data | |
| | Difference | Difference | Difference | Difference | Difference | Difference | Difference | Difference | Difference | Difference | |
| 2011 | -810 | 0 | 0 | 810 | -1,130,649 | -1,129,839 | -405 | 405 | 0 | 810 | Paid CL |
| 2012 | -99,032 | 3 | 522 | 99,558 | 445,138 | 544,173 | -49,210 | 49,825 | 870 | 99,905 | Paid CL |
| 2013 | -779,101 | 4,306 | 47,536 | 830,943 | 789,775 | 1,573,183 | -354,548 | 428,859 | 91,872 | 875,279 | Paid CL |
| 2014 | -276,542 | 54,543 | 938,024 | 1,269,109 | -602,503 | -271,418 | 171,113 | 502,198 | 887,791 | 1,218,876 | Paid CL |
| 2015 | 217,575 | 436,868 | 2,202,482 | 2,421,775 | -3,366,395 | -3,147,102 | 361,730 | 581,023 | 1,065,016 | 1,284,309 | Paid CL |
| 2016 | -265,645 | 276,561 | 868,064 | 1,410,270 | 1,749,988 | 2,292,194 | 643,786 | 1,185,991 | 1,658,443 | 2,200,648 | Paid CL |
| 2017 | 718,934 | 1,141,362 | 3,387,571 | 3,809,999 | -533,829 | -111,401 | 1,012,652 | 1,435,079 | 2,283,762 | 2,706,189 | Expected |
| 2018 | -590,953 | 207,123 | 3,045,272 | 3,843,349 | 1,990,479 | 2,788,556 | 1,294,322 | 2,092,399 | 3,253,474 | 4,051,551 | Paid CL |
| 2019 | -691,289 | 205,899 | 6,505,714 | 7,402,903 | 2,477,580 | 3,374,768 | 2,083,433 | 2,980,622 | 4,321,008 | 5,218,197 | Paid CL |
| 2020 | -189,722 | 133,356 | 27,697,214 | 28,020,292 | 3,375,433 | 3,698,510 | 3,324,853 | 3,647,931 | 5,221,547 | 5,544,625 | Paid CL |

Table 3 (Physdam Ultimate Loss Comparison):

| Year | Paid CL Method | Paid CL Method | Reported CL Method | Reported CL Method | Expected Method | Expected Method | BF Method | BF Method | Cape Cod Method | Cape Cod Method | Best Method |
|------|----------------|----------------|--------------------|---------------------|-----------------|------------------|---------------|---------------------|-----------------|------------------|----------------------------------|
| | Reported Data | Paid Data | Reported Data | CL Method Paid Data | Reported Data | Method Paid Data | Reported Data | BF Method Paid Data | Reported Data | Method Paid Data | |
| | Difference | Difference | Difference | Difference | Difference | Difference | Difference | Difference | Difference | Difference | |
| 2011 | 0 | 0 | 0 | 0 | -533,947 | -533,947 | 0 | 0 | 0 | 0 | Any method but Expected |
| 2012 | 0 | 0 | 0 | 0 | 345,288 | 345,288 | 0 | 0 | 0 | 0 | Any method but Expected |
| 2013 | 0 | 0 | 0 | 0 | -125,293 | -125,293 | 0 | 0 | 0 | 0 | Any method but Expected |
| 2014 | 0 | 0 | 0 | 0 | -41,318 | -41,318 | 0 | 0 | 0 | 0 | Any method but Expected |
| 2015 | 0 | 0 | 0 | 0 | 11,469 | 11,469 | 0 | 0 | 0 | 0 | Any method but Expected |
| 2016 | 0 | 0 | 0 | 0 | -386,994 | -386,994 | 0 | 0 | 0 | 0 | Any method but Expected |
| 2017 | 0 | 0 | 0 | 0 | -18,732 | -18,732 | 0 | 0 | 0 | 0 | Any method but Expected |
| 2018 | 1,509 | 1,509 | 1,509 | 1,509 | -539,915 | -539,915 | 1,371 | 1,371 | 11,319 | 11,319 | BF Method (by *100 over Paid CL) |
| 2019 | -131,257 | 58,309 | 60,136 | 249,702 | 320,409 | 509,975 | -32,163 | 157,403 | 462,077 | 651,643 | Paid CL |
| 2020 | -685,614 | 452,287 | 631,864 | 1,769,765 | 1,442,786 | 2,580,687 | 144,671 | 1,282,572 | 5,797,058 | 6,934,959 | Paid CL |

Table 4 (Total Ultimate Loss Comparison):

| Year | Paid CL Method | Paid CL Method | Reported CL Method | Reported CL Method | Expected Method | Expected Method | BF Method | BF Method | Cape Cod Method | Cape Cod Method | Best Method |
|------|----------------|----------------|--------------------|---------------------|-----------------|------------------|---------------|---------------------|-----------------|------------------|-----------------|
| | Reported Data | Paid Data | Reported Data | CL Method Paid Data | Reported Data | Method Paid Data | Reported Data | BF Method Paid Data | Reported Data | Method Paid Data | |
| | Difference | Difference | Difference | Difference | Difference | Difference | Difference | Difference | Difference | Difference | |
| 2011 | -810 | 0 | 0 | 810 | -7,016,139 | -7,015,330 | -405 | 405 | 0 | 810 | Paid CL |
| 2012 | -132,805 | 5 | 820 | 133,630 | -1,835,593 | -1,702,783 | -66,013 | 66,797 | 5 | 132,815 | Paid CL |
| 2013 | -909,294 | 24,629 | 87,219 | 1,021,141 | -1,065,604 | -131,681 | -412,579 | 521,343 | 26,813 | 960,735 | Paid CL |
| 2014 | -251,083 | 222,629 | 633,693 | 1,107,405 | -2,020,784 | -1,547,071 | 162,763 | 636,475 | 231,444 | 705,156 | Paid CL |
| 2015 | 287,047 | 895,419 | 1,548,375 | 2,156,747 | -6,502,211 | -5,893,839 | 706,235 | 1,314,607 | 824,858 | 1,433,230 | Paid CL |
| 2016 | 877,387 | 1,997,543 | 2,746,522 | 3,866,678 | 340,490 | 1,460,645 | 1,714,700 | 2,834,856 | 2,154,126 | 3,274,282 | Expected Method |
| 2017 | 3,133,148 | 4,993,765 | 6,416,290 | 8,276,907 | -3,169,365 | -1,308,748 | 3,864,770 | 5,725,387 | 4,759,512 | 6,620,129 | Expected Method |
| 2018 | 1,898,649 | 5,945,967 | 8,055,992 | 12,103,310 | 7,092,851 | 11,140,170 | 5,316,757 | 9,364,075 | 7,449,391 | 11,496,709 | Paid CL |
| 2019 | 3,061,561 | 11,347,155 | 17,774,862 | 26,060,456 | 9,425,900 | 17,711,494 | 9,960,940 | 18,246,534 | 14,487,156 | 22,772,750 | Paid CL |
| 2020 | 3,033,529 | 11,726,532 | 27,269,892 | 35,962,895 | 25,904,841 | 34,597,843 | 21,046,413 | 29,739,416 | 26,618,542 | 35,311,545 | Paid CL |